

"Van Dhan Bhawan" Sector 24, Nawa Raipur Atal Nagar (C.G.)

E-mail: mfpfed.cg@nic.in; Website: www.cgmfpfed.org GST No. 22AABAC5137E2ZC

PRE BID QUERIES/ AMENDMENT REQUESTS RECEIVED

S. No	RFP Clause	Query Submitted by	Existing Clause	Query
1	Fact Sheet, Point 13.Selection Method, Page 6, Master Document	Solutions Limited	70% weightage to Quality and 30% weightage to Cost	In various other section the QCBS % are not consistent .In fact sheet it is mentioned as 70-30, under Technical Evaluation Criteria-It is mentioned - 65-35%. Kindly clarify
2	Deliverables and timelines- Point C:UAT, Training & Go Live, Page 21,Master Document	Micropro Software Solutions Limited	 Preparation Test Cases – UAT certificate Training to users and provide training Completion report. – Movement of application from Staging to Production environment – Safe to host certificate issued by Cert-in empanelled firm Time Line:T1+4 Weeks 	In Point b: Design, Development & Implementation, Page 22 the Timeline is T1+21 Weeks where T1: Means date for SRS Approval. Kindly Clarify how UAT can be conducted in T1+4 Weeks when the entire deployment is being done in T1+21 Weeks
3	NON-FUNCTIONAL REQUIREMENTS SPECIFICATION, Point No 8 Page 148,FRS		The system shall provide standard modules for working in online and offline environment	Kindly Clarify the same what is expected the Modules to run offline?
4	SECTION 3- MIMIMUM ELIGIBILITY CRITERIA Minimum Eligibility Criteria Point No.5 Page No.23	Micropro Software Solutions Limited	The bidder should be a CMMI L3 or above certified company	Relaxation in CMMI L3 Certification
	Estimated Cost of tender	Micropro Software Solutions Limited	Estimated Cost of tender	Request to provide Estimated cost tender
6	Extension on Submission of Time line required	Micropro Software Solutions Limited		Extension on Submission of Time line for Minimum 3 Weeks For Submission of all the rounds after Prebid meet
7	Fact Sheet, Point No. 10	Transcend Infosystems Private Limited		Considering the extensive scope of work enumerated in the current RFP, 2 weeks time to respond to it seems less, thus in line with the requests of our other fellow bidders, we'd request to increase the bid submission date by at least 2 more weeks.
8	Section 3, S.No. 4	Transcend Infosystems Private Limited	last three financial years (i.e., FY 2019-20,2020- 21, 2021-22)	From EMD requirement of INR 1 lac, it is inferred that the proposed outlay on the project is estimated to be between INR 50 Lacs and INR 1 Crore(Reference: Rule 170 of GFR 2017), by CGMFP Federation. Thus the minimum average annual turnover requirement to be able to address the current opportunity is requested to be adjusted and set between INR 1.5 Crores to INR 2 Crores. This will be sufficient enough to establish financial capability and credibility of the bidder to discharge the responsibilities as enumerated in the RFP document.
9	Clause 5.3, Point 1	Transcend Infosystems Private Limited		In light of our suggestion in the preceding point, it is further requested to accordingly reduce the upper ceiling of INR 8 Crores in the Annual Turnover requirement through IT/ITeS services to INR 3 Crores as far as maximum marks are concerned under this clause.

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	"Development, Imple	ementation, and O	/Computer/2023/II , Date: 07.08.2023, "E-Te &M support for the CGMFP Management Sy rdance with the Tender Conditions. The Pre	stem", the Authority has received queries/		
S. No	RFP Clause	Query Submitted by	Existing Clause	Query		
10	Section 3, S.No. 5	Transcend Infosystems Private Limited		CMMI Level 3 certification issued by certification bodies other than Software Engineering Institute (SEI) should also be accepted as also requested by our fellow bidders.		
11	Clause 5.3 Point No. 2	Transcend Infosystems Private Limited		Instead of allocating marks basis the number of projects a prospective bidder has executed, necessary weightage should be attributed to the value of the project implemented by them. For example, a bidder having implemented a single project worth 5 Crores may be better positioned and more experienced in executing the project under the current RFP against a bidder who might have executed 5 projects of 10 lacs each, which means the collective exposure of the latter in terms of size of project is only 50 lacs despite having executed multiple projects.		
12	Clause 5.3 Point No. 3	Transcend Infosystems Private Limited		Employees at an organization may change over the course of implementation of the project or even before it starts on ground. Thus it is requested that 15% weightage should be allocated to the bidder's past experience of delivering similar project in the domain of Forest Produce Management specially for some State Forest Department/ Federation/ Corporation.		



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13	Clause 5.3 Point No. 4	Transcend Infosystems Private Limited		Assigning 40% marks only to the technical presentation in the entire bid evaluation matrix may potentially lead to highly subjective assessment and possible bias towards a particular bidder. As a general practice in almost all the RFPs floated by Government Departments for procurement of software or software related services, the maximum marks assigned to technical presentation is not more than 20% of the maximum technical score. Therefore, we request more weightage be allocated to objective assessment parameters such as – a) Bidder's experience in successfully delivering projects with scope similar to the scope of work defined in the current RFP b) Experience of delivering similar project in any other Forest Department/Federation/Corporation of the country c) Cumulative Value of Forest Produce Inventory managed in terms of Revenues through their existing software platform deployed in any other Forest Department/Federation/Corporation of the country d) Cumulative Volume of Forest Produce Inventory processed (including transportation and warehousing) through their existing software platform deployed in any other Forest Department/Federation/Corporation of the country e) Bidder's past experience in integrating their
	Section: [2.25 Deliverables and timelines] Page No:21	Aashdit Technologies LLP	 b. Design, Development & Implementation Source Code Test Plans & Test Cases Operation Manual – FAQs Load Testing report Hosting in staging environment T1+ 21 weeks c. UAT, Training & Go live Preparation Test Cases – UAT certificate Training to users and provide training completion report. – Movement of application from Staging to Production environment – Safe to host certificate issued by Cert-in empanelled firm T1+ 4 weeks 	As T1 is mentioned as Date of SRS approval; so clarification required regarding the timeline for development which is T1+21 weeks and UAT & go- live phase which is T1+4 weeks
15	Section: [2.26 Minimum Qualification for Humar Resource (Key Personnel)] Page No: 22		Project Manager a) Graduate with minimum 10 years of experience in IT and ITeS b) Should have implemented at least 2 projects. c) Certification in Project management	Clarification required regarding the type of certifications in project management which is not mentioned here.



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16	SECTION: [3- MINIMUM ELIGIBILITY CRITERIA] Page No: 23	Aashdit Technologies LLP	 3. Technical Capability The bidder must have successfully completed at least the following numbers of similar nature projects of value specified herein: A) One project of similar nature not less than Rs 1.2 Crore; OR B) Two projects of similar nature not less than Rs 70 Lakh each "Similar Nature Project" is defined as System Integration services, IT services, software development services / installation and commissioning services for PSUs / Government Departments / Corporations/ Authorities / Trusts in the domains such as Supply chain management / Logistics Management / Warehouse Management and Payment Systems. 	The description in Similar nature Project is very specific whereas the scope of work has a variety of deliverables comprising various platforms such as Finance, Beneficiary Management, etc. Hence, it is suggested to ask for similar implementation of software development projects only excluding any other IT / hardware services.
17	SECTION: [3- MINIMUM ELIGIBILITY CRITERIA] Page No: 23	Aashdit Technologies LLP	4. Sales turnover: Minimum Annual Average Turnover of Rs. 5 Crore generated from IT/ITES services during the last three financial years (i.e., FY 2019-20,2020-21, 2021-22)	As the RFP is only about the Software Development, the criteria for showing average annual turnover should be only generated from software development services certified by the statutory auditor.
18	SECTION: [3- MINIMUM ELIGIBILITY CRITERIA] Page No: 23	Aashdit Technologies LLP	4. Sales turnover: Minimum Annual Average Turnover of Rs. 5 Crore generated from IT/ITES services during the last three financial years (i.e., FY 2019-20 ,2020-21, 2021-22)	Modification sought for the stipulated minimum annual average turnover from Rs. 5 Crore to Rs. 3 Crore.
19	SECTION: [3- MINIMUM ELIGIBILITY CRITERIA] Page No: 23	Aashdit Technologies LLP	5. Certifications The bidder should be a CMMI L3 or above certified company	Considering the fact that is is an open tender and its volume, RFP must include the pre-qualification criteria for Company Quality certifications having valid CMMi and ISO 9001 & 27001
20	SECTION: [3- MINIMUM ELIGIBILITY CRITERIA] Page No: 23	Aashdit Technologies LLP	5. Certifications The bidder should be a CMMI L3 or above certified company.	As this RFP is for govt. department, therefore it is requested to add the pre-qualification criteria asking the CMMi certification of the bidder must be affiliated by a valid CMMi institute in India and published in CMMi website
21	Section: [5.3 Scoring Methodology: Technical Proposal]4 Page No: 36	Aashdit Technologies LLP	2.Project Experience: End to End IT solution Project Executed during the last three years	As this RFP is for a Govt. department, hence, it is requested to ask for project experience in State / Central Govt. department.
22	Section: [5.3 Scoring Methodology: Technical Proposal] Page No: 36	Aashdit Technologies LLP	2.Project Experience: End to End IT solution Project Executed during the last three years	If this is an open tender, is there any minimum project value which will be considered for the project experience?
23	*	Aashdit Technologies LLP	1.Average annual turnover of bidder in last 3 years (2019-20, 2020- 21,2021-22)	It is requested to balance the scoring between 5 marks for 5 Cr and 25 marks for 8 Cr as the difference is too huge only for turnover criteria. Requesting to make it as follows: Greater than or equal to 8 Crores – 10 Marks Up to 7 crore – 7 Marks Up to 5 crore – 5 marks



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24	Section: [5.3 Scoring Methodology: Technical Proposal] Page No: 36	Aashdit Technologies LLP		To balance the scoring under Sales turnover criteria, requesting to add marking criteria for organizational quality certifications i.e., CMMi L5/L3 ISO 9001 ISO 27001 ISO 20000
25	Section: 5.4 Evaluation of Financial bid Page No: 38, 39	Aashdit Technologies LLP	their combined technical (ST) and financial (SF) scores as follows: $S = (ST \times 0.70) + (SF \times .30)$ Where S is the combined score, and TW and FW are weights assigned to Technical Proposal and the Financial Proposal, which shall be 0.70 and 0.30 respectively. 5. Bidder the event that two or more Bidders gets same combined technical score, the highest technical score bidder shall be shortlisted as the "Successful Bidder/Selected Bidder".	It's a suggestion to consider it for the avoidance of negative / too low quoting in financial bid submission for the fair competition in the Bid submission of the CGMFP Management System. The clause needs to be added in this line: [Commercial bids whose value is less than 20% of the average bid price will be disqualified (the average price shall be computed by adding all commercial bid values of the technically qualified bidders' and dividing the same by number of qualified bidders).]
26	Section: 2.2.10 Integration of following software Page No: 14	Aashdit Technologies LLP	2.2.10.2 Sangrahak TP & Other MFP online collection payment software 2.2.10.3 CGMFP- Monitoring System (Collection ,	For Integration with the mentioned external system, what is the purpose of integration? In what technologies are these existing systems developed? Is there a scope of data migration into the newly developed system from the legacy system?
27	Section: Fact Sheet Page No: 6	Aashdit Technologies LLP	to be paid through e- tendering portal only. The	EMD amount to be paid only through e-tendering portal by digital payment or any Demand draft provision required



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28	Section: Fact Sheet Page No: 6	Aashdit Technologies LLP	Last date and time of submission of Bid	As there is provision of numerous documentations along with enrolment in bidding site, EMD and other payments, it's a humble request to extend the last date of bid submission by 2 weeks from the current submission end date i.e. 06-09-2023
29	Tender Form, Financial Bid Page No: 67	Aashdit Technologies LLP	Development Cost	Clarity required if the costing for integration with external systems shall be included within the development cost or as a separate row. If as a separate row, what would be the unit for costing? Please specify.
	Section: 2.25 Deliverables and timelines	Aashdit Technologies LLP	Timeline	Considering the number of modules as per the scope of work including the scope for integration with other external system, payment services and data migration; requesting to increase the timeline of the deliverables
31	2.15.1	M Roads	It has been proposed that the applications designed and developed for the departments concerned must follow some best practice and industry standards.	The term "departments" should be replaced with "CGMFP" to accurately reflect the intended scope.
32	2.15.2	M Roads	Similarly the modules of the application are to be supported by the Session and Transaction Manager for the completeness of the request and response of the client request.	Please elaborate on the roles and functionalities of the 'Session Manager' and 'Transaction Manager' mentioned in the RFP point? Are these technical components within the application's architecture, and how do they contribute to ensuring the completeness of client requests and responses
33	2.16	M Roads	Business Process / Service Layer – In the long SSDG may be used, as an Integrated Framework for delivery of Services	Please provide an explanation of the role and functionalities of the "SSDG" (State Services Delivery Gateway) in the context of this project? How does the proposed use of SSDG as an integrated framework contribute to the delivery of services within the Business Process / Service Layer? Kindly provide additional details to clarify the specific role of SSDG in this project.
34	2.25	M Roads	"Safe to host certificate issued by Cert-in empaneled firm"	While it has been communicated within the RFP that CGMFP is responsible for third-party audits, the same responsibility is reiterated as a service provider deliverable. There is a need for clarity regarding the inclusion of this responsibility in both contexts
35	5.3 (2)	M Roads	More than 5 projects– 20 marks Equal to 4 Project – 15 Marks Equal to 3 projects – 10 marks Less than 2 projects – 5 marks	Request to change the criteria as follows: More than or equal to 5 projects– 20 marks Equal to 4 Project – 15 Marks Equal to 3 projects – 10 marks Less than 2 projects – 5 marks
36	5.4,Financial bid, 2.24	M Roads	Total cost inclusive of GST and other applicable taxes shall be considered.	Request to change as: Total cost be exclusive of GST Also add clause : Any other taxes imposed by the government be the responsibility of CGMFP.



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37	5.4 - 3(b)	M Roads	Estimated NPV for 5 years for the Upgrade and O&M (UOM) cost. For the purpose of financial bid evaluation, a total sale value of Rs. 100 crore will be considered. The following example is for the calculation of Total cost of upgrade and O&M: Percentage of sale value quoted by bidder for first Rs. 50 Cr = a Percentage of reduction quoted by the bidder for every 50 Cr increment in the sale value = b Total contract period is 5 years Total Cost of UOM = NPV (a * 50) + {(a-b) *50}* 5	Could you please provide a detailed explanation of the calculation involving NPV
38	Fact Sheet - RFP , Performance Bank Guarantee	M Roads	10% of the Total contract value shall be submitted as Performance Bank Guarantee in the form of Bank Guarantee/FDR	Request to change as : 3% of the development cost
39	PBG	M Roads	NA	On successful completion of every year CGMFP shall release 2% of Security Deposit held by it under Security
40	Agreement - 8	M Roads		Considering the potential impact of the current LD rates and penalties on our operations, we would like to request a reconsideration of these terms. Specifically, we propose a reduction in the LD charges and penalties to 3000 per month for delays. Our aim is to ensure that the project remains financially viable for all parties involved, while still upholding project accountability.
41	Agreement -9	M Roads	Completeness of the contract	Request for deletion : "or which results in financial, reputational or other losses"
42	Agreement - 11(III)	M Roads	If such meeting does not take place within the 10 (ten) day period or the Dispute is not amicably settled within 15 (fifteen) days of the meeting or the Dispute is not resolved as evidenced by the signing of written terms of settlement within 30 (thirty) days of the notice in writing referred to in Clause 6.11.2 or such longer period as may be mutually agreed by the Parties, either Party may refer the Dispute to arbitration in accordance with the provisions of Clause 6.12.	Clause 6 is missing
43	Agreement - 17.Indemnity	M Roads	NA	Request for deletion of word " Indirectly"
44	Agreement - 18. Limitation of liabilities	M Roads	NA	Clause XX is not available
45	Agreement - 23. Miscellaneous	M Roads	NA	Request for removal of clause "C"



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46	2.24 Payment schedule	M Roads	S.no Payment Milestone % of quoted development cost 1Submission of Design Document15% 2After completion of User Acceptance Test25% 3On completion of One district Pilot – Go Live25% 4On Roll out of application35%	request to change the payment milestone as shown below as the final milestone of state-wide rollout can have complexities and dependencies that might impact its timeline which might effect payments and other depicted distribution of payment milestone will give a positive cashflow for successful implementation S.no Payment Milestone % of quoted development cost 1Submission of Design Document25% 2After completion of User Acceptance Test25% 3On completion of One district Pilot – Go Live35% 4On Roll out of application15%
47	3	M Roads	The bidder should be a CMMI L3 or above certified company.	Request to incorporate the CMMI L3 certification as part of the technical evaluation criteria, rather than within the minimum eligibility criteria.
48	5.4 (c)	M Roads	Payment to bidder if the sale value is Rs. 110 Cr. = (a% *50) +((a%-b%) *50)+ ((a%-2b%)*10)	we have encountered instances where this formula leads to a negative cash flow under certain assumptions. Given the significance of accurate financial projections in the context of the project, we kindly request further clarification or potential adjustments to the formula or an alternate slab system
49		ITI Limited		We also request you to remove/modify clause 8 at page 24 of RFP so that ITI Ltd. a PSU can participate in this tender. We are already executing a similar project for UKFDC with our empanelled vendor.
50		ITI Limited		ITI Limited is a Central Public Sector Undertaking, under the Department of Telecommunications, Ministry of Telecom, Government of India and is having required experience of handling similar projects. Being a government undertaking we also need to follow CVC guidelines for procurement. Hence we need some more time to address this business opportunity. In view of above, please consider our request to extend the date of submission by at least 2 weeks.

	With reference to N "Development, Imple	"Van D <u>E-mail: mfpfed.cc</u> PRE I otification no Fec mentation, and C	CHHATTISGARH STATE MINOR FOREST PROD CO-OPERATIVE FEDERATION, LTD. Than Bhawan'' Sector 24, Nawa Raipur Atal N g@nic.in; Website: www.cgmfpfed.org BID QUERIES/ AMENDMENT REQUESTS R I/Computer/2023/II, Date: 07.08.2023, "E-Te &M support for the CGMFP Management Sy ordance with the Tender Conditions. The Pre	lagar (C.G.) GST No. 22AABAC5137E2ZC ECEIVED ender for Selection of Service Provider for rstem", the Authority has received queries/
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	Page No. 23-24; Section 3, Point No. C of Tabular Data (Certifications)		Minimum Eligibility Criteria: The Bidder Should be a CMMI L3 or above certified company.	Since we are a Startup company - Basically the Software Provider and System Integrator with an experience of Chhattisgarh Mukhya Mantri Slum Swasthya Yojana (CGMMSSY) and similar ERP and Application-based Projects in diversified areas. and have well documented and enforced policies, processes, procedures and practices as per the requirement of CMMI Levels, in which all new staff are being appropriately trained. As we do not possess CMMI Level 3 certification, we are in the process of attaining the initial level of CMMI and the consecutive levels thereof, as soon as possible. Till that time, we would like to earnestly request you to consider our point and provide us the exemption from the CMMI Level-3 Certification so that we can also participate through the Bid Management System. Moreover, we possess ISO 9001:2015 (Quality Management System) which we grabbed in the year of 2022; which also reflects our QoS parameters of any project's PMO and SOPs.
	Clause : Fact Sheet, Point No-6,	i-Sourcing Technologies Pvt. Ltd.	6 months from the date of issuance of Letter of Intent for the development and making the system Go-Live	From the date of PO, activity such as - SRS, - FRS,- Wireframe, - Development, - UAT, - Audit, - PoC & Rollout to all the departments / districts all these activities require thorough understanding and takes time and have also dependency on previous stage ic Development can only be started after the SRS is approved. Close to 25+ modules & sub-modules are to be developed which are interlinked. Further audit of application of this scale would also require ample amount of time and we as a service provide can not enforce auditors on the timelines. Considering the above, we request that the delivery time needs to extended by at least another 3 months as such timelines will benefit only those companies who have already started working on the requirement of CGMFP
	Clause 2.6, Data conversion and data migration scope:	i-Sourcing Technologies Pvt. Ltd.	CGMFPFED will provide the available master data in the softcopy form to the bidder. The migration of database and creation of new entities in the master database is the responsibility of the bidder	The soft copies will be provided in the format that can be copied or not ? eg. The image of the file converted in PDF, where the data will can not be extracted and someone will have to do the data entry of such copy. In such case the data entry will be done by the bidder ? if so, who will verify the data ?
54		i-Sourcing Technologies Pvt. Ltd.	Online bid submission last date : 06.09.2023	We request the due date of the tender to be extended



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55		i-Sourcing Technologies Pvt. Ltd.	Online Bid submission	Since the tender is going to be submitted on eTendering portal powered by abcprocure and one of the participating bidder is also abcprocure, therefore we request you to allow offline technical bid & commercial bid submission to avoid the conflict of interest.
	Point No: 7 & 8 of Fact Sheet Page NO. 6	-	7. Cost of RFP Document 8. EMD Amount	With respect Tender Document the firms registered with NSIC/covered under MSMED Act, 2006/MSME are exempted from furnishing Cost of Tender Document but EMD and Government of India Ministry of Finance Department of Expenditure Procurement Policy Rule 170(i) of General Financial Rules, 2017 allows an exemption for start-up. So, we request you to allow an exemption for Cost of Tender Documents & EMD
57	SUBMISSION OF BID Page No. 8	i-Sourcing Technologies Pvt. Ltd.	Bidders should register in the state e- procurement portal as per Section 6 and login to the website https://cgmfpfedtenders.abcprocure.com) well in advance for bid submission so that they can upload the bid in time i.e., on or before the bid submission time. Bidder will be responsible for any delay due to other issues.	tender has published on https://cgmfpfedtenders.abcprocure.com and as per tender document we need to submit technical bid, financial bid, financial details, client wise revenues and many more sensitive data base on website https://cgmfpfedtenders.abcprocure.com Now as abc procure itself our competitor too, so we would not like to share our sensitive data base with any other competitor, so that we request you to allow to submit this tender manually and if you required soft copy than we can send pen drive/CD with protected password